Quarterly Summary As of March 31, 2024

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# The Rally Since October Has Been Uninterrupted and Driven Primarily by Multiple Expansion

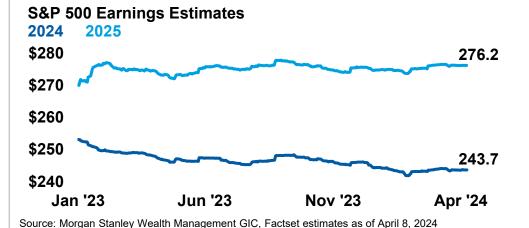
5,202

S&P 500 Index 5,300

3,700



Jan '23 Apr '23 Jul '23 Oct '23 Jan '24 Apr '24



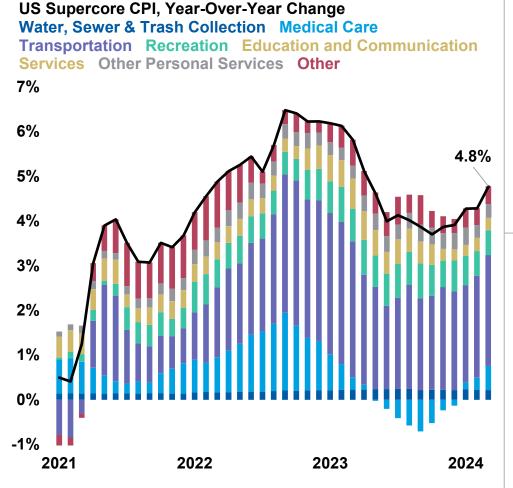


#### Source: Morgan Stanley Wealth Management GIC, Bloomberg as of April 8, 2024

Source: Morgan Stanley Wealth Management GIC, Bloomberg as of April 8, 2024



# The Inflation Story Is Unresolved, Complicating Matters for the Fed







#### Source: Morgan Stanley Wealth Management GIC, Bloomberg as of March 31, 2024

Source: Morgan Stanley Wealth Management GIC, Bloomberg as of March 31, 2024



Morgan Stanley

Potential for "No-Landing" Has Helped Breadth...

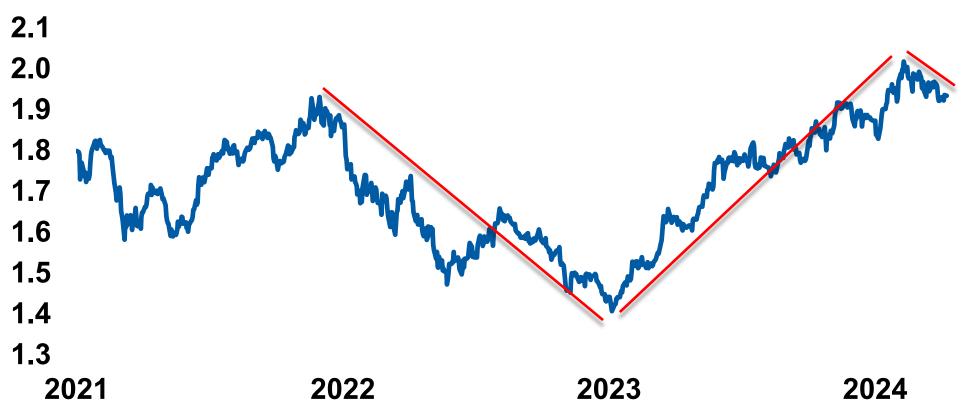


#### Source: Morgan Stanley Wealth Management GIC, Bloomberg as of April 8, 2024

Morgan Stanley

# ...And Style Extremes

# Ratio of Russell 1000 Growth Index to Russell 1000 Value Index



#### Source: Morgan Stanley Wealth Management GIC, Bloomberg as of April 8, 2024

# What Happens to Earnings and Multiples From Here?

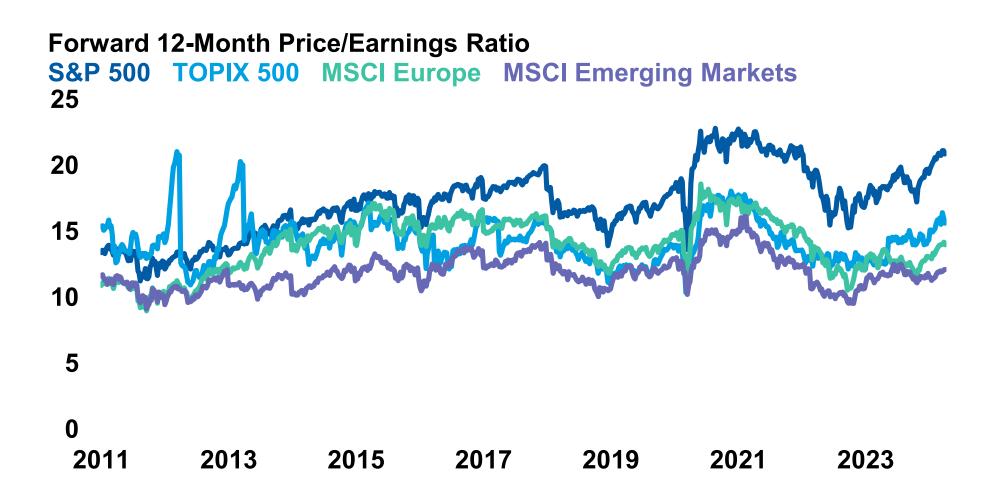
BULLISH CONSENSUS?

S&P 500 Index, 12-Month Forward Price/Earnings Ratio

		16	17	18	19	20	21	22	23	24	25
	\$270	4,320	4,590	4,860	5,130	5,400	5,670	5,940	6,210	6,480	6,750
EPS	\$260	4,160	4,420	4,680	4,940	5,200	5,460	5,720	5,980	6,240	6,500
Month	\$250	4,000	4,250	4,500	4,750	5,000	5,250	5,500	5,750	6,000	6,250
velve I	\$240	3,840	4,080	4,320	4,560	4,800	5,040	5,280	5,520	5,760	6,000
Index, Next Twelve	\$230	3,680	3,910	4,140	4,370	4,600	4,830	5,060	5,290	5,520	5,750
ldex, N	\$220	3,520	3,740	3,960	4,180	4,400	4,620	4,840	5,060	5,280	5,500
500 In	\$210	3,360	3,570	3,780	3,990	4,200	4,410	4,620	4,830	5,040	5,250
S&P	\$200	3,200	3,400	3,600	3,800	4,000	4,200	4,400	4,600	4,800	5,000

Source: Morgan Stanley Wealth Management GIC, Strategas as of April 10, 2024

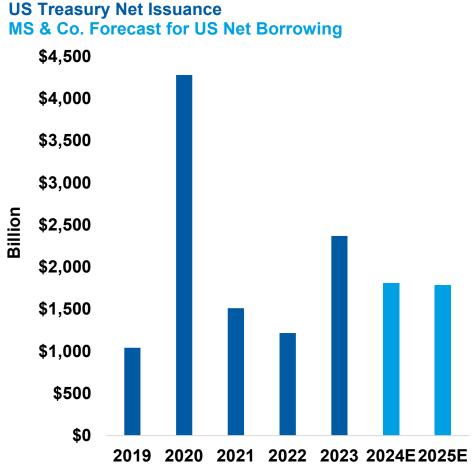
The S&P 500 Remains Expensive Relative to the Rest of the World



#### Source: Morgan Stanley Wealth Management GIC, Bloomberg as of April 5, 2024

# US Treasuries Feeling the Weight of Deficits (Supply)





# MS & Co. Forecast for US Net Borrowing

Source: Morgan Stanley Wealth Management GIC, SIFMA, Morgan Stanley Research as of February 3, 2024

Past performance is no guarantee of future results. Estimates of future performance are based on assumptions that may not be realized. This material is not a solicitation of any offer to buy or sell any security or other financial instrument or to participate in any trading strategy. Please refer to important information, disclosures and gualifications in the full performance report.

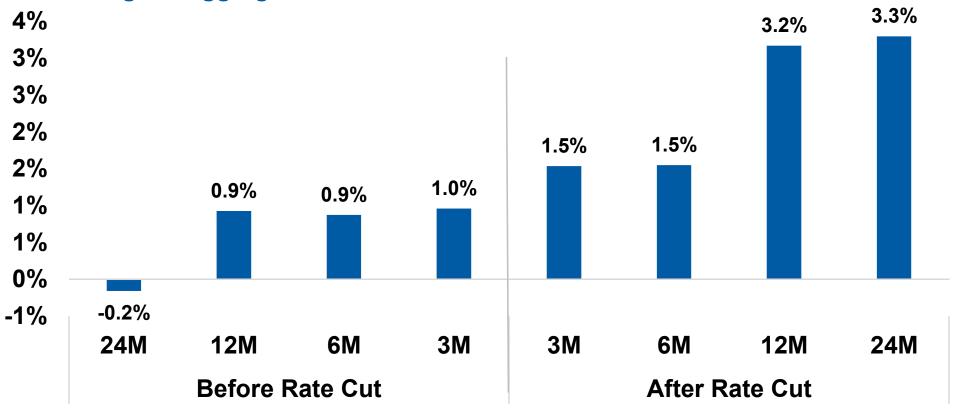


Source: Morgan Stanley Wealth Management GIC, Strategas as of January 26, 2024

Morgan Stanley

# ...But Rate Cuts Should Help

# Excess Return of Bonds over Cash Before and After Rate Cuts Bloomberg US Aggregate Index vs. Cash



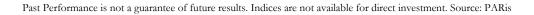
Source: Morgan Stanley Wealth Management GIC, Bloomberg as of March 31, 2024. Excess return represents the average quarterly total return of the portfolio relative to its benchmark. A portfolio with a positive excess return has on average outperformed its benchmark on a quarterly basis. This statistic is obtained by subtracting the benchmark return from the portfolio's return.

# Capital Markets Returns

as of March 31, 2024

	Quarter to Date	Year to Date	12 Months	Three Years (annualized)	Five Years (annualized)	Seven Years (annualized)	Ten Years (annualized)
S&P 500 Index	10.56	10.56	29.88	11.49	15.05	14.09	12.96
Dow Jones Industrial Average	6.14	6.14	22.18	8.65	11.31	12.25	11.76
Russell 3000 Index	10.02	10.02	29.29	9.78	14.34	13.45	12.33
Russell 3000 Value Index	8.62	8.62	20.18	7.73	10.18	8.98	8.86
Russell 3000 Growth Index	11.23	11.23	37.95	11.54	17.82	17.43	15.43
Russell 1000 Index	10.30	10.30	29.87	10.45	14.76	13.85	12.68
Russell 1000 Value Index	8.99	8.99	20.27	8.11	10.31	9.16	9.01
Russell 1000 Growth Index	11.41	11.41	39.00	12.50	18.52	18.06	15.98
Russell Midcap Index	8.60	8.60	22.35	6.07	11.10	10.58	9.95
Russell Midcap Value Index	8.23	8.23	20.39	6.80	9.94	8.41	8.57
Russell Midcap Growth Index	9.50	9.50	26.28	4.62	11.82	12.87	11.35
Russell 2000 Index	5.18	5.18	19.71	(0.10)	8.11	7.73	7.58
Russell 2000 Value Index	2.90	2.90	18.75	2.22	8.17	6.55	6.87
Russell 2000 Growth Index	7.58	7.58	20.35	(2.68)	7.38	8.40	7.89

	Quarter to Date	
Communication Services	15.82	
Energy	13.69	
Technology	12.69	
Financials	12.46	
Industrials	10.97	
Materials	8.95	
Health Care	8.85	
Consumer Staples	7.52	
Consumer Discretionary	4.98	
Utilities	4.56	
Real Estate	(0.55)	





# Capital Markets Returns

### as of March 31, 2024

			U.S. Dollar			Local Currency				
	Quarter to Date	Year to Date	12 Months	3 Years	5 Years	Quarter to Date	Year to Date	12 Months	3 Years	5 Years
Regional and Other Multi-Country Indices										
MSCI EAFE	5.78	5.78	15.32	4.78	7.33	10.10	10.10	19.43	9.98	9.90
MSCI Europe	5.23	5.23	14.11	6.19	7.96	8.43	8.43	14.64	9.55	9.18
MSCI Far East	8.68	8.68	19.46	1.99	6.17	15.75	15.75	33.36	11.42	11.92
MSCI Pacific ex. Japan	(1.73)	(1.73)	2.39	(0.52)	2.96	1.71	1.71	4.46	2.99	4.18
MSCI The World	9.01	9.01	25.72	9.13	12.63	10.19	10.19	30.18	11.47	12.91
MSCI World ex. U.S.	5.59	5.59	15.29	4.93	7.48	9.76	9.76	19.07	9.95	9.90
National Indices										
MSCI Hong Kong	(11.67)	(11.67)	(22.86)	(13.70)	(6.98)	(11.47)	(11.47)	(23.08)	(13.52)	(7.03)
MSCI Ireland	15.72	15.72	18.76	3.36	10.73	18.37	18.37	19.47	6.32	11.60
MSCI Japan	11.16	11.16	26.20	4.08	8.17	19.34	19.34	43.51	15.58	15.15
MSCI Singapore	0.15	0.15	N/A	N/A	N/A	2.24	2.24	(0.20)	(2.90)	(0.17)

Emerging Markets Equity % Returns for the Period Ending March 31, 2024											
		U.S. Dollar					Local Currency				
	Quarter to Date	Year to Date	12 Months	3 Years	5 Years	Quarter to Date	Year to Date	12 Months	3 Years	5 Years	
Regional and Other Multi-Country Indices											
MSCI EM	2.44	2.44	8.59	(4.68)	2.61	4.56	4.56	11.06	(1.98)	4.78	
National Indices											
MSCI China	(2.19)	(2.19)	(16.90)	(18.79)	(6.19)	(1.71)	(1.71)	(16.33)	(18.15)	(5.99)	
MSCI Malaysia	3.02	3.02	3.14	(2.30)	(2.32)	6.12	6.12	10.63	2.10	0.62	
MSCI Taiwan	12.51	12.51	28.70	6.18	18.97	17.33	17.33	35.27	10.32	19.87	
MSCI Thailand	(8.11)	(8.11)	(16.17)	(6.33)	(4.94)	(8.11)	(8.11)	(16.17)	(6.33)	(4.94)	

Past Performance is not a guarantee of future results. Indices are not available for direct investment. Source: PARis



Capital Markets Returns

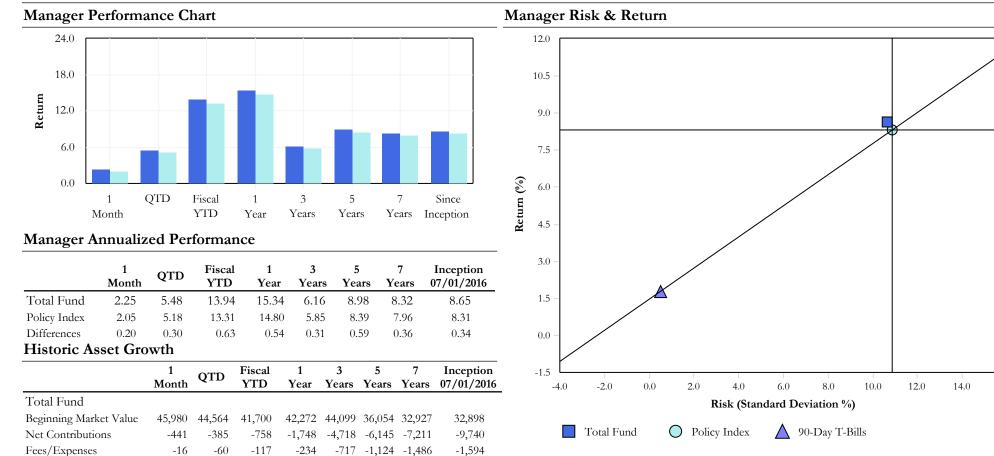
as of March 31, 2024

	Quarter to Date	Year to Date	12 Months	Three Years (annualized)	Five Years (annualized)	Seven Years (annualized)	Ten Years (annualized)
U.S. Fixed Income							
90-Day T-Bills	1.37	1.37	5.52	2.70	2.07	1.93	1.39
Bloomberg US Aggregate	(0.78)	(0.78)	1.70	(2.46)	0.36	1.06	1.54
Barclays Credit	(0.41)	(0.41)	4.15	(1.86)	1.39	2.06	2.49
Barclays Govt/Credit	(0.72)	(0.72)	1.74	(2.35)	0.62	1.27	1.70
Barclays Government	(0.93)	(0.93)	0.13	(2.68)	(0.04)	0.62	1.05
Barclays High Yield	1.47	1.47	11.15	2.19	4.19	4.38	4.44
Barclays Intermediate Govt/Credit	(0.15)	(0.15)	2.69	(1.06)	1.09	1.43	1.61
Barclays Long Govt/Credit	(2.41)	(2.41)	(1.15)	(6.04)	(0.62)	1.00	2.32
Barclays Mortgage Backed	(1.05)	(1.05)	1.39	(2.84)	(0.39)	0.45	1.12
Barclays Municipal	(0.39)	(0.39)	3.13	(0.41)	1.59	2.28	2.66
<u>Global Fixed Income</u>							
Merrill Lynch Global High Yield	1.46	1.46	11.05	0.42	3.15	3.64	3.53
Barclays Global Treasury ex. US	(3.98)	(3.98)	(1.10)	(7.95)	(3.35)	(1.37)	(1.85)
Barclays Capital Majors ex. U.S.	(4.70)	(4.70)	(4.68)	(9.41)	(4.68)	(2.45)	(2.34)



#### **Total Fund - Executive Summary**

#### as of March 31, 2024



#### **Modern Portfolio Statistics**

95

933

46,550

201

2,230

46,550

432

5,294

46,550

878

5,383

2,394

46,550 46,550 46,550 46,550

3,869

5,493 13,897 17,032

5,288

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	<b>R-Squared</b>	Inception Date
Total Fund	8.65	10.66	0.97	-16.31	101.46	99.86	0.52	0.67	0.99	07/01/2016
Policy Index	8.31	10.86	1.00	-16.11	100.00	100.00	0.00	0.63	1.00	07/01/2016

5,799

19,189

46,550

The prices, quotes, or statistics contained herein have been obtained from sources believed to be reliable, however, its accuracy cannot be guaranteed. Past performance is not a guarantee of future results.



16.0

Income

Gain/Loss

Ending Market Value

### Total Fund - Change in Assets & Distribution of Returns

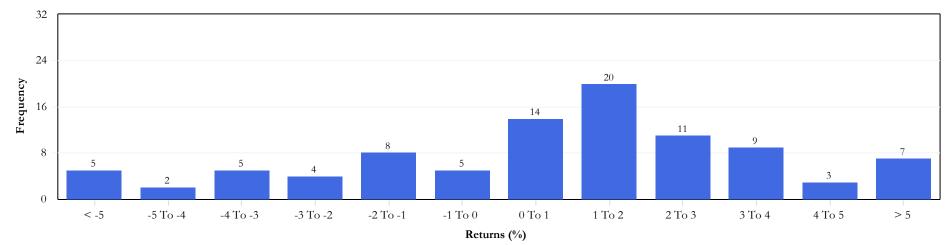
as of March 31, 2024

Historic Change in Assets \$60.0 Market Value In Millions \$46.6 \$45.0 \$45.5 \$30.0 \$21.6 \$15.0 \$0.0 12/16 6/17 12/17 6/18 12/18 6/19 12/19 6/20 12/206/21 12/21 12/22 3/24 6/16 6/226/23- Total Fund Policy Index Net Cash Flow

#### **Quarterly Change in Assets**

	Market Value As of 01/01/2024	Net Transfers	Contributions	Distributions	Fees	Expenses	Income	Return On Investment	Market Value As of 03/31/2024
Total Fund	44,563.66	-	2,533.55	-2,918.28	-59.64	-	201.01	2,430.94	46,550.24

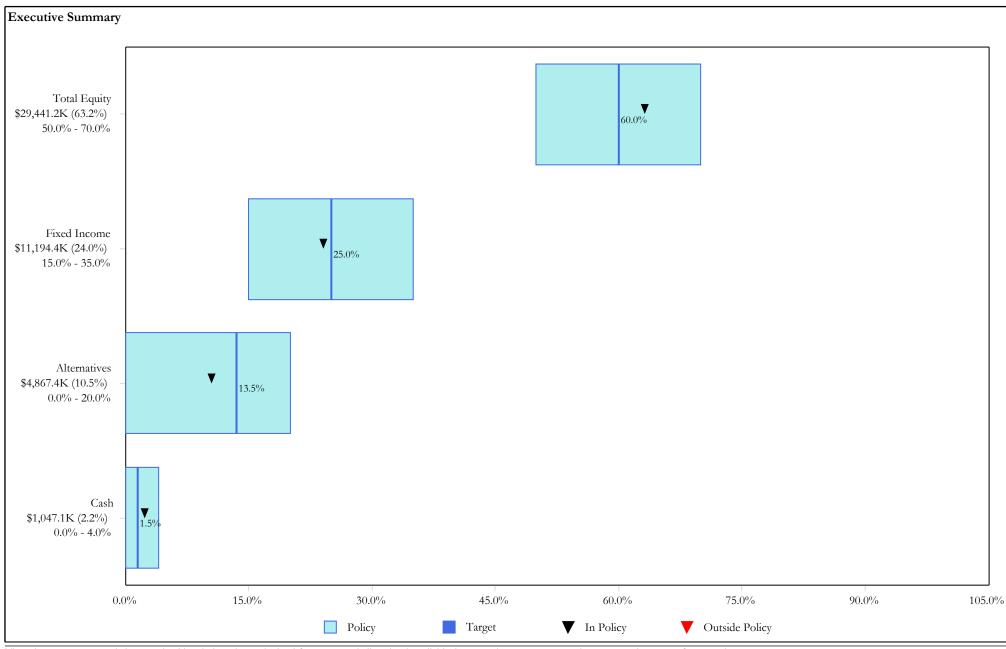
### **Distribution of Returns**





### Asset Allocation Compliance

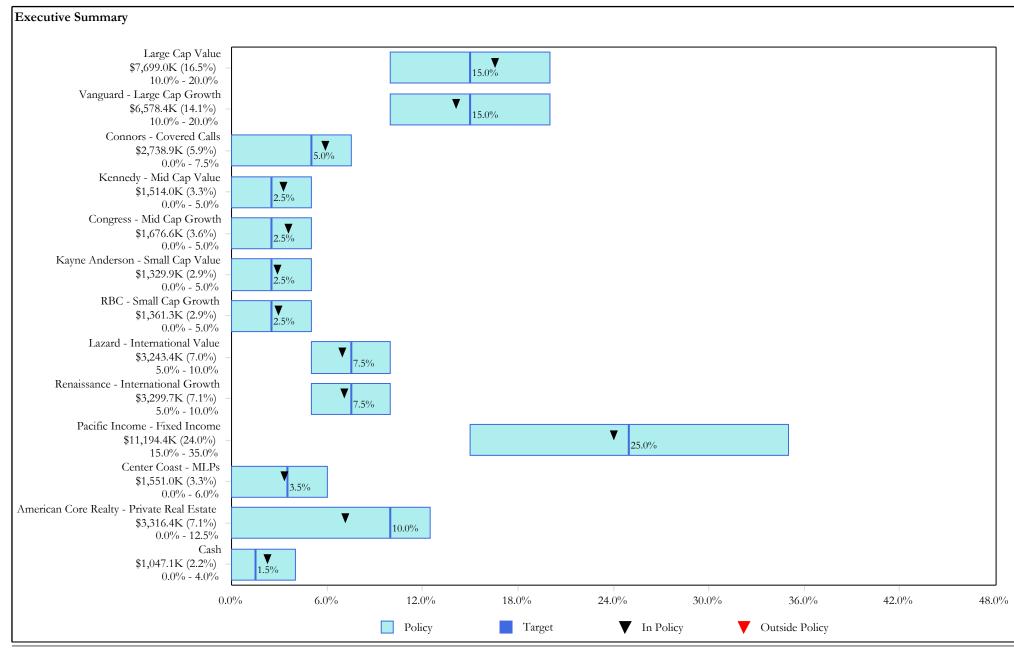
#### as of March 31, 2024





### Asset Allocation Compliance

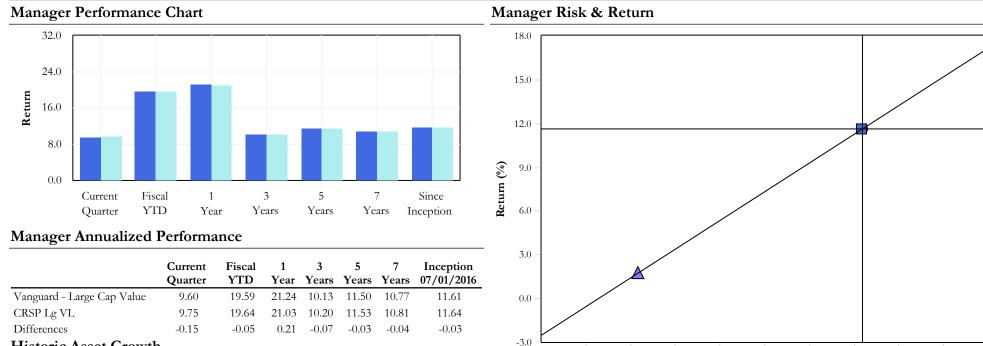
#### as of March 31, 2024





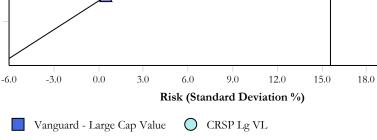
# Vanguard Large Cap Value - Executive Summary

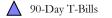
as of March 31, 2024



#### Historic Asset Growth

	Current Quarter	Fiscal YTD	1 Year	3 Years	5 Years	7 Years	Inception 07/01/2016
Vanguard - Large Cap Value							
Beginning Market Value	4,155	4,029	4,631	4,702	5,577	5,307	4,180
Net Contributions	-522	-748	-1,397	-1,946	-4,037	-4,707	-4,256
Fees/Expenses	-3	-5	-11	-38	-62	-91	-101
Income	25	53	108	358	632	873	976
Gain/Loss	343	669	667	922	1,888	2,616	3,199
Ending Market Value	3,998	3,998	3,998	3,998	3,998	3,998	3,998





Modern	Portfolio	Statistics	
	ronomo	otatiotico	

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	<b>R-Squared</b>	Inception Date
Vanguard - Large Cap Value	11.61	15.48	1.00	-25.06	99.64	99.58	0.02	0.68	1.00	07/01/2016
CRSP Lg VL	11.64	15.55	1.00	-25.01	100.00	100.00	0.00	0.68	1.00	07/01/2016

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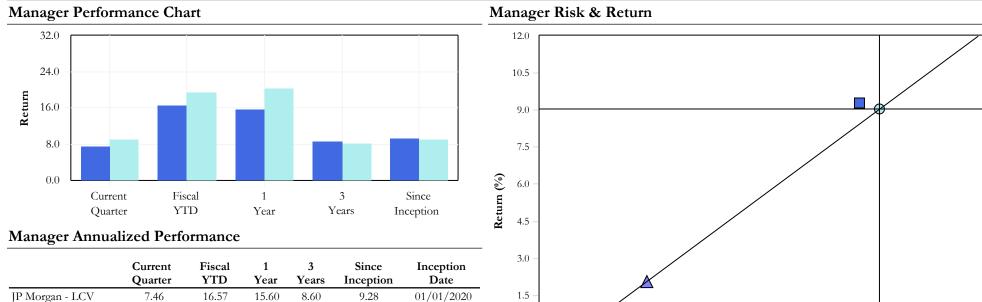


21.0

24.0

### JP Morgan - Large Cap Value - Executive Summary

as of March 31, 2024



### Historic Asset Growth

8.99

-1.53

Russell 1000 Value

Differences

	Current Quarter	Fiscal YTD	1 Year	3 Years	Since Inception	Inception Date
JP Morgan - LCV						01/01/2020
Beginning Market Value	3,473	3,228	3,309	2,874	2,078	
Net Contributions	-25	-47	-93	58	458	
Fees/Expenses	-5	-9	-18	-54	-68	
Income	25	48	95	264	338	
Gain/Loss	233	481	408	560	895	
Ending Market Value	3,701	3,701	3,701	3,701	3,701	

20.27

-4.67

8.11

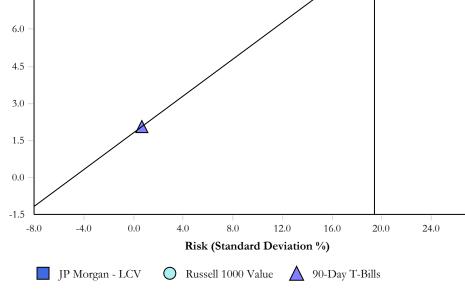
0.49

9.06

0.22

19.34

-2.77



#### **Modern Portfolio Statistics**

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	<b>R-Squared</b>	Inception Date
JP Morgan - LCV	9.28	17.82	0.91	-24.36	92.96	90.07	0.89	0.47	0.98	01/01/2020
Russell 1000 Value	9.05	19.44	1.00	-26.73	100.00	100.00	0.00	0.44	1.00	01/01/2020

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28.0

# Vanguard Large Cap Growth - Executive Summary

9

637

6,578

20

1,389

6,578

36

1,894

6,578

111

1,754

6,578

239

5,120

6,578

356

6,568

6,578

412

7,186

6,578

as of March 31, 2024



<b>Modern Portfolio Statistics</b>										
	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	<b>R-Squared</b>	Inception Date
Vanguard - Large Cap Growth	17.33	18.61	0.99	-33.15	99.58	99.38	0.06	0.86	1.00	07/01/2016
CRSP Lg Cap Gr	17.35	18.71	1.00	-33.13	100.00	100.00	0.00	0.86	1.00	07/01/2016

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Income

Gain/Loss

Ending Market Value

# Connors Covered Call Strategy - Executive Summary

as of March 31, 2024



<b>Modern Portfolio Statistics</b>			
	Return	Standard	Beta

27

492

2,739

52

537

2,739

141

706

2,739

215

1,205

2,739

288

1,452

2,739

319

1,727

2,739

14

245

2.739

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	<b>R-Squared</b>	Inception Date
Connors - Covered Calls	13.13	13.22	0.94	-19.93	99.37	87.21	2.35	0.87	0.95	07/01/2016
60% S&P / 40% S&P CBOE	11.29	13.73	1.00	-21.09	100.00	100.00	0.00	0.72	1.00	07/01/2016

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Income

Gain/Loss

Ending Market Value

363

1,514

1,514

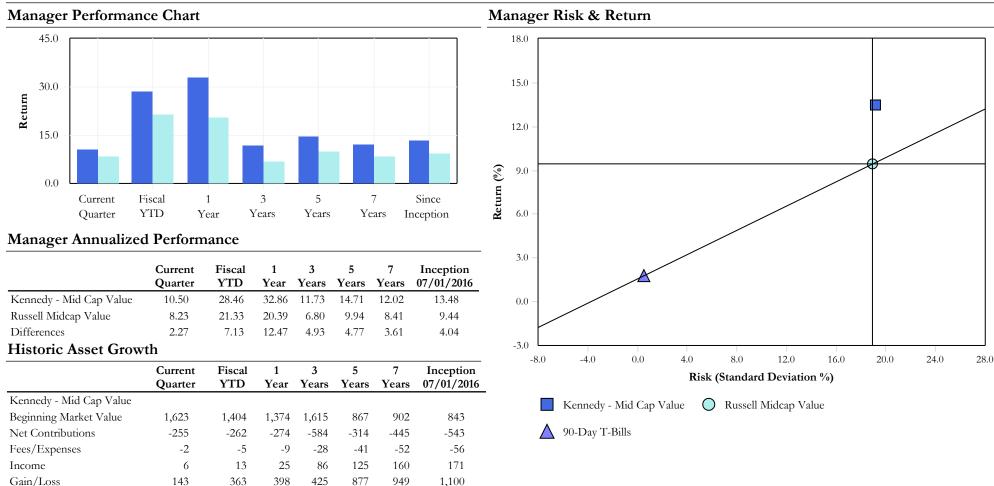
1,514

1,514

1,514

# Kennedy Mid Cap Value - Executive Summary

as of March 31, 2024



#### **Modern Portfolio Statistics**

Ending Market Value

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	<b>R-Squared</b>	Inception Date
Kennedy - Mid Cap Value	13.48	19.20	0.99	-30.18	109.12	95.23	3.83	0.67	0.96	07/01/2016
Russell Midcap Value	9.44	18.92	1.00	-31.71	100.00	100.00	0.00	0.48	1.00	07/01/2016

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949

1,514

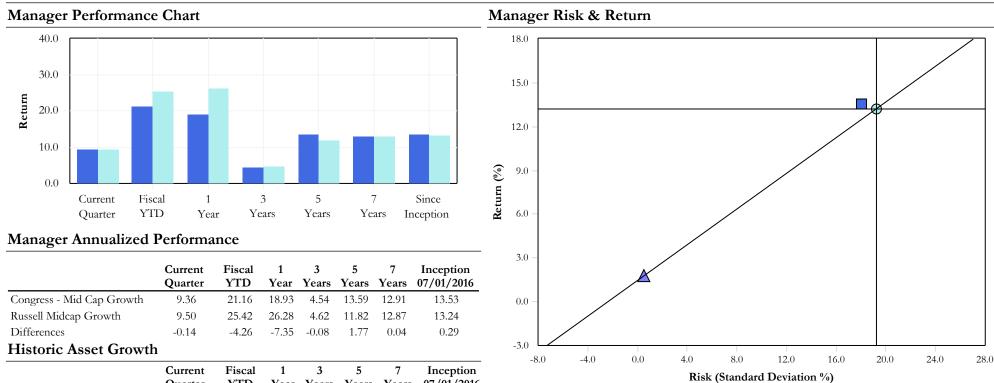
1,100

1,514



# Congress Mid Cap Growth - Executive Summary

as of March 31, 2024



	Quarter	YTD	Year	Years	Years	Years	07/01/2016
Congress - Mid Cap Growth							
Beginning Market Value	1,537	1,392	1,226	1,645	1,015	903	846
Net Contributions	-2	-4	192	-173	-185	-268	-322
Fees/Expenses	-2	-4	-8	-25	-38	-49	-53
Income	2	5	8	24	39	55	62
Gain/Loss	141	289	257	205	847	1,035	1,143
Ending Market Value	1,677	1,677	1,677	1,677	1,677	1,677	1,677



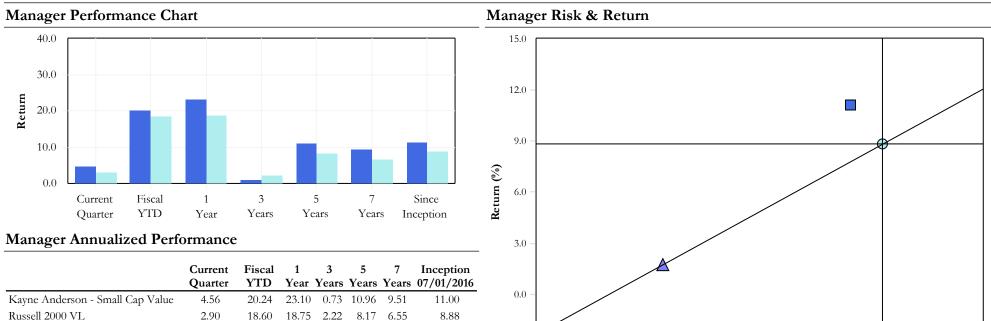
### Modern Portfolio Statistics

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	<b>R-Squared</b>	Inception Date
Congress - Mid Cap Growth	13.53	18.03	0.90	-32.17	94.01	89.16	1.53	0.70	0.92	07/01/2016
Russell Midcap Growth	13.24	19.25	1.00	-34.12	100.00	100.00	0.00	0.65	1.00	07/01/2016



# Kayne Anderson Small Cap Value - Executive Summary

as of March 31, 2024



#### Historic Asset Growth

Differences

	Current Quarter	Fiscal YTD	1 Year	3 Years	5 Years	7 Years	Inception 07/01/2016
Kayne Anderson - Small Cap Value							
Beginning Market Value	1,528	1,433	1,414	1,676	891	902	847
Net Contributions	-255	-361	-371	-317	-153	-265	-357
Fees/Expenses	-2	-4	-9	-28	-41	-53	-56
Income	6	12	22	70	112	148	173
Gain/Loss	53	251	273	-70	521	597	723
Ending Market Value	1,330	1,330	1,330	1,330	1,330	1,330	1,330

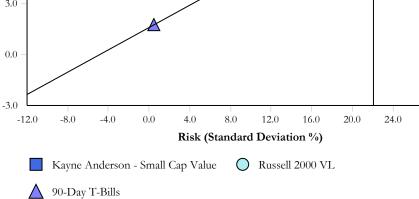
1.64

4.35 -1.49 2.79

2.96

2.12

1.66



#### **Modern Portfolio Statistics**

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	<b>R-Squared</b>	Inception Date
Kayne Anderson - Small Cap Value	11.00	19.08	0.80	-27.90	87.70	76.94	3.53	0.55	0.86	07/01/2016
Russell 2000 VL	8.88	22.16	1.00	-37.54	100.00	100.00	0.00	0.42	1.00	07/01/2016

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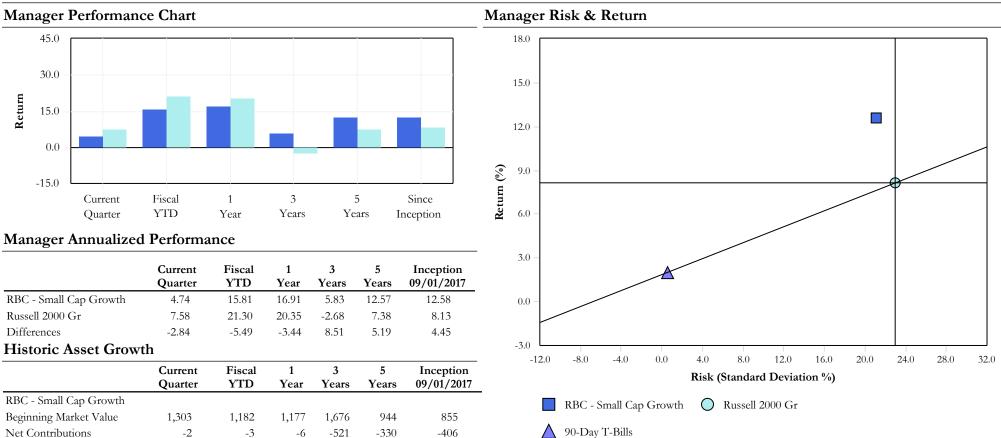


28.0

32.0

# **RBC** Capital Small Cap Growth - Executive Summary

as of March 31, 2024



Modern 1	Portfolio	Statistics	

-2

2

59

1,361

-4

4

182

1,361

-7

7

191

1,361

-27

22

211

1,361

-42

34

756

1,361

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	<b>R-Squared</b>	Inception Date
RBC - Small Cap Growth	12.58	21.08	0.87	-24.73	96.75	81.13	5.12	0.58	0.90	09/01/2017
Russell 2000 Gr	8.13	22.93	1.00	-33.43	100.00	100.00	0.00	0.37	1.00	09/01/2017

-52

42

921

1,361

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Fees/Expenses

Ending Market Value

Income

Gain/Loss

## Lazard International Value - Executive Summary

3,029

-2

-4

5

217

3,243

2,943

-217

-8

20

506

3,243

3,133

-363

-17

67

424

3,243 3,243

2,675

302

-49

204

110

2,476

120

-75

321

402

3,243

2,388

-91

-104

443

607

3,243

2,499

-304

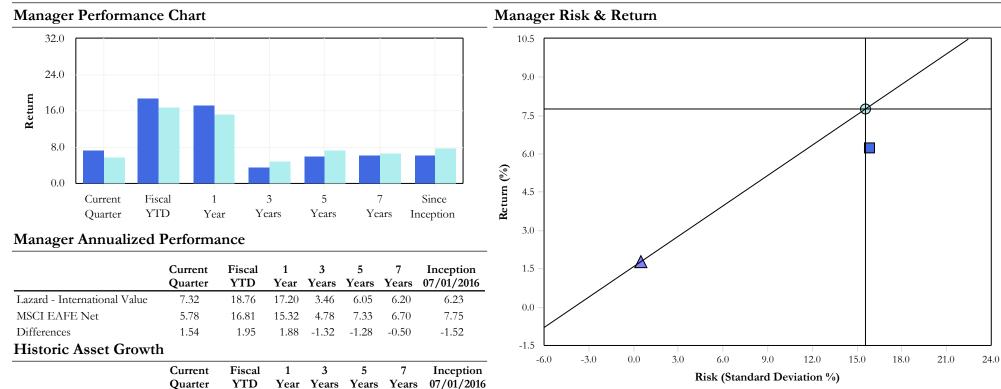
-115

468

696

3,243

#### as of March 31, 2024



Lazard - International Value O MSCI EAFE Net

🛕 90-Day T-Bills

Lazard - International Value

Beginning Market Value

Ending Market Value

Net Contributions

Fees/Expenses

Income

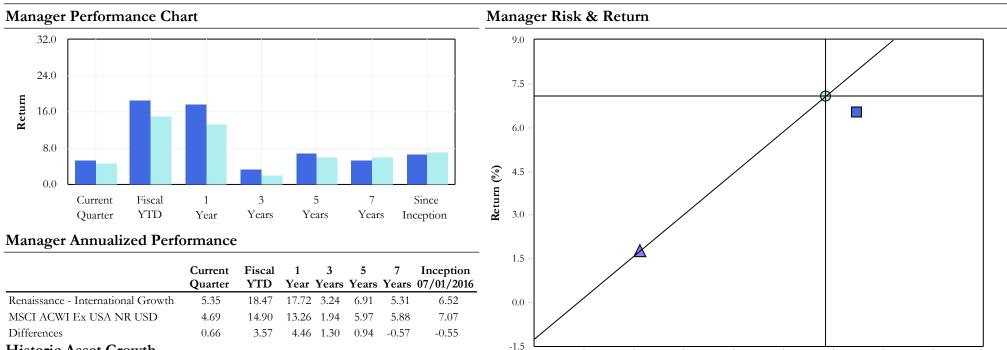
Gain/Loss

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	<b>R-Squared</b>	Inception Date
Lazard - International Value	6.23	15.81	0.99	-30.01	95.01	100.58	-1.26	0.35	0.94	07/01/2016
MSCI EAFE Net	7.75	15.57	1.00	-27.30	100.00	100.00	0.00	0.45	1.00	07/01/2016



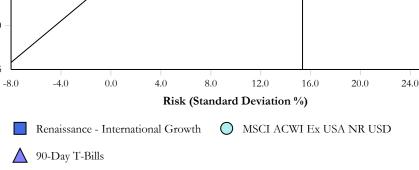
# **Renaissance International Growth - Executive Summary**

as of March 31, 2024



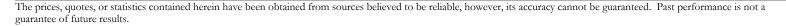
#### Historic Asset Growth

	Current Quarter	Fiscal YTD	1 Year	3 Years	5 Years	7 Years	Inception 07/01/2016
Renaissance - International Growth							
Beginning Market Value	3,145	2,910	2,469	2,901	2,323	2,527	2,485
Net Contributions	-9	-122	329	104	150	-122	-391
Fees/Expenses	-4	-8	-16	-45	-71	-100	-110
Income	9	23	73	196	288	400	418
Gain/Loss	159	498	445	143	610	594	898
Ending Market Value	3,300	3,300	3,300	3,300	3,300	3,300	3,300



#### **Modern Portfolio Statistics**

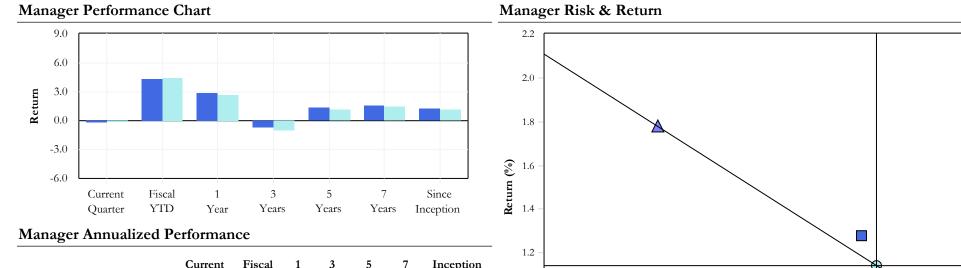
	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	<b>R-Squared</b>	Inception Date
Renaissance - International Growth	6.52	17.88	1.12	-33.66	110.21	115.48	-1.08	0.35	0.94	07/01/2016
MSCI ACWI Ex USA NR USD	7.07	15.37	1.00	-27.79	100.00	100.00	0.00	0.41	1.00	07/01/2016



28.0

#### Pacific Income Advisors - Executive Summary

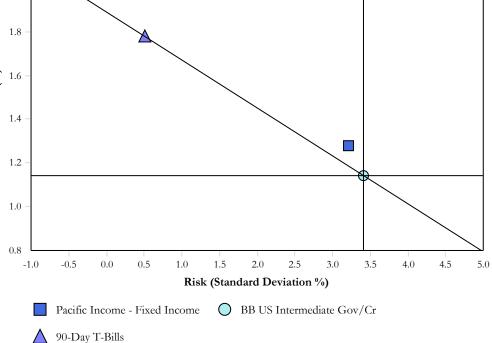
#### as of March 31, 2024



	Current	Fiscal	1	3	5	7	Inception
	Quarter	YTD	Year	Years	Years	Years	07/01/2016
Pacific Income - Fixed Income	-0.21	4.36	2.91	-0.68	1.30	1.55	1.28
BB US Intermediate Gov/Cr	-0.15	4.40	2.69	-1.06	1.09	1.43	1.14
Differences	-0.06	-0.04	0.22	0.38	0.21	0.12	0.14
Historic Asset Growth							

#### Historic Asset Growth

	Current Quarter	Fiscal YTD	1 Year	3 Years	5 Years	7 Years	Inception 07/01/2016
Pacific Income - Fixed Income							
Beginning Market Value	10,286	9,036	8,679	8,692	9,008	9,805	10,409
Net Contributions	936	1,760	2,260	2,722	1,701	604	141
Fees/Expenses	-13	-25	-47	-132	-228	-323	-363
Income	66	143	246	587	1,000	1,426	1,580
Gain/Loss	-81	281	57	-674	-286	-317	-573
Ending Market Value	11,194	11,194	11,194	11,194	11,194	11,194	11,194



#### **Modern Portfolio Statistics**

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	<b>R-Squared</b>	Inception Date
Pacific Income - Fixed Income	1.28	3.21	0.94	-10.34	95.27	90.37	0.21	-0.14	0.99	07/01/2016
BB US Intermediate Gov/Cr	1.14	3.42	1.00	-11.32	100.00	100.00	0.00	-0.17	1.00	07/01/2016



#### Center Coast MLP - Executive Summary

#### as of March 31, 2024



#### **Modern Portfolio Statistics**

23

158

1,551

45

199

1,551

94

319

1,551

259

705

1,551

448

233

1,551

674

-120

1,551

750

-28

1,551

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	<b>R-Squared</b>	Inception Date
Center Coast - MLPs	7.21	29.44	0.88	-60.00	94.00	93.97	0.70	0.34	0.96	07/01/2016
Alerian MLP TR	7.06	32.64	1.00	-64.54	100.00	100.00	0.00	0.33	1.00	07/01/2016

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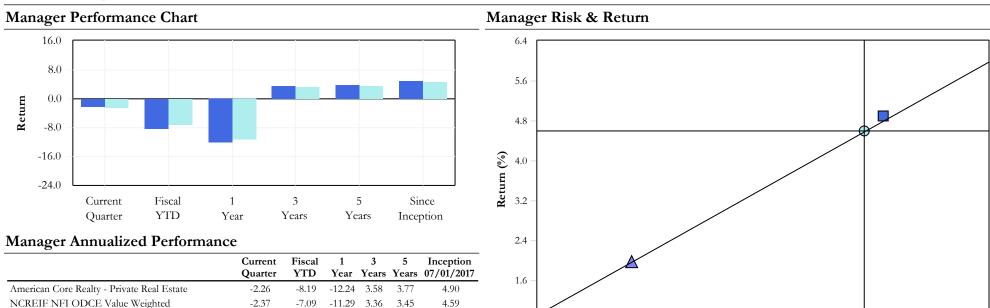
Income

Gain/Loss

Ending Market Value

#### American Core Realty - Private Real Estate - Executive Summary

as of March 31, 2024



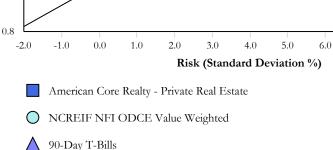
#### Historic Asset Growth

Differences

	Current Quarter	Fiscal YTD	1 Year	3 Years	5 Years	Inception 07/01/2017
American Core Realty - Private Real Estate						
Beginning Market Value	3,486	3,812	4,244	3,740	3,293	640
Net Contributions	-80	-166	-386	-746	-476	1,871
Fees/Expenses	-12	-24	-52	-173	-269	-333
Income	-	-	-	-	-	-
Gain/Loss	-78	-306	-489	496	768	1,139
Ending Market Value	3,316	3,316	3,316	3,316	3,316	3,316

0.11

-1.10



#### **Modern Portfolio Statistics**

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	<b>R-Squared</b>	Inception Date
American Core Realty - Private Real Estate	4.90	7.20	1.06	-19.72	106.32	105.41	0.04	0.42	0.98	07/01/2017
NCREIF NFI ODCE Value Weighted	4.59	6.70	1.00	-18.37	100.00	100.00	0.00	0.40	1.00	07/01/2017

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-0.95 0.22

0.32

0.31



7.0

8.0

9.0

10.0

# Asset Allocation & Net Dollar Weighted Performance (IRR)

as of March 31, 2024

	⁰∕₀	Current Quarter	Fiscal YTD	1 Year	3 Years	4 Years	5 Years	7 Years	Since Inception	Inception Date
Total Fund	100.00	5.34	13.59	14.53	5.40	12.77	8.35	7.72	8.07	06/30/2016
Domestic Equity										
Vanguard - Large Cap Value	8.59	9.33	19.09	19.05	8.64	18.48	10.70	10.09	11.33	06/30/2016
JP Morgan - Large Cap Value	7.95	7.30	16.24	14.82	7.78	16.00	N/A	N/A	9.28	12/31/2019
Vanguard - Large Cap Growth	14.13	10.80	26.74	37.92	9.28	25.42	18.76	17.42	17.70	06/30/2016
Connors - Covered Calls	5.88	9.26	19.47	22.79	10.79	18.90	12.52	11.41	12.89	06/30/2016
Kennedy - Mid Cap Value	3.25	9.77	27.67	30.94	9.98	23.76	14.72	12.11	13.65	06/30/2016
Congress - Mid Cap Growth	3.60	9.21	20.81	19.14	4.43	21.12	13.94	12.92	13.55	06/30/2016
Kayne Anderson - Small Cap Value	2.86	4.04	19.86	21.34	-0.56	14.86	9.53	8.53	10.14	06/30/2016
RBC - Small Cap Growth	2.92	4.58	15.45	16.13	4.57	20.00	12.31	12.18	12.16	06/30/2016
International Equity										
Lazard - International Value	6.97	7.17	18.57	15.68	2.80	10.90	4.65	5.15	5.22	06/30/2016
Renaissance - International Growth	7.09	5.20	18.12	17.55	3.34	14.70	6.34	4.88	6.29	06/30/2016
Fixed Income										
Pacific Income - Fixed Income	24.05	-0.26	4.03	2.71	-0.82	-0.34	1.12	1.28	0.92	06/30/2016
Alternatives										
Center Coast - MLPs	3.33	12.92	17.64	30.92	25.59	42.39	7.89	3.91	4.86	06/30/2016
American Core Realty - Private Real Estate	7.12	-2.57	-8.79	-13.29	2.98	2.39	2.82	N/A	3.72	06/30/2017
Cash & Equivalents										
Cash	2.25	1.28	2.98	5.80	2.64	2.18	2.10	1.92	1.85	06/30/2016

# Asset Allocation & Time Weighted Performance

#### as of March 31, 2024

	Alloca	tion				Perform	ance(%)			
	Market Value (\$)	0⁄0	Current Quarter	Fiscal YTD	1 Year	3 Years	5 Years	7 Years	Since Inception	Inception Date
Total Fund	46,550,237	100.00	5.48	13.94	15.34	6.16	8.98	8.32	8.65	07/01/2016
Total Fund (net)			5.34	13.63	14.71	5.58	8.39	7.74	8.08	
Policy Index			5.18	13.31	14.80	5.85	8.39	7.96	8.31	
Domestic Equity										
Vanguard - Large Cap Value	3,997,741	8.59	9.60	19.59	21.24	10.13	11.50	10.77	11.61	07/01/2016
Vanguard - Large Cap Value (net)			9.53	19.43	20.92	9.84	11.21	10.48	11.32	
CRSP Lg VL			9.75	19.64	21.03	10.20	11.53	10.81	11.64	
JP Morgan - Large Cap Value	3,701,239	7.95	7.46	16.57	15.60	8.60	N/A	N/A	9.28	01/01/2020
JP Morgan - Large Cap Value (net)			7.31	16.26	14.98	8.02	N/A	N/A	8.69	
Russell 1000 Value			8.99	19.34	20.27	8.11	N/A	N/A	9.06	
Vanguard - Large Cap Growth	6,578,356	14.13	10.87	26.77	38.60	10.80	17.98	17.04	17.33	07/01/2016
Vanguard - Large Cap Growth (net)			10.80	26.60	38.24	10.51	17.67	16.73	17.02	
CRSP Lg Cap Gr			10.91	26.91	38.90	10.96	17.96	17.05	17.36	
Connors - Covered Calls	2,738,935	5.88	9.48	19.88	23.68	11.36	13.16	12.03	13.13	07/01/2016
Connors - Covered Calls (net)			9.32	19.55	23.01	10.76	12.55	11.42	12.53	
60% S&P / 40% S&P CBOE			8.73	18.17	22.48	9.46	11.43	10.75	11.29	
Kennedy - Mid Cap Value	1,514,008	3.25	10.50	28.46	32.86	11.73	14.71	12.02	13.48	07/01/2016
Kennedy - Mid Cap Value (net)			10.34	28.07	32.06	11.05	14.02	11.34	12.79	
Russell Midcap Value			8.23	21.33	20.39	6.80	9.94	8.41	9.45	
Congress - Mid Cap Growth	1,676,575	3.60	9.36	21.16	18.93	4.54	13.59	12.91	13.53	07/01/2016
Congress - Mid Cap Growth (net)			9.21	20.82	18.27	3.95	12.95	12.28	12.89	
Russell Midcap Growth			9.50	25.42	26.28	4.62	11.82	12.87	13.25	
Kayne Anderson - Small Cap Value	1,329,927	2.86	4.56	20.24	23.10	0.73	10.96	9.51	11.00	07/01/2016
Kayne Anderson - Small Cap Value (net)			4.40	19.87	22.35	0.12	10.29	8.84	10.32	
Russell 2000 VL			2.90	18.60	18.75	2.22	8.17	6.55	8.89	



### Asset Allocation & Time Weighted Performance

#### as of March 31, 2024

	Alloca	tion				Perform	ance(%)			
	Market Value (\$)	⁰∕₀	Current Quarter	Fiscal YTD	1 Year	3 Years	5 Years	7 Years	Since Inception	Inception Date
RBC - Small Cap Growth	1,361,345	2.92	4.74	15.81	16.91	5.83	12.57	N/A	12.58	09/01/2017
RBC - Small Cap Growth (net)			4.58	15.46	16.19	5.18	11.85	N/A	11.86	
Russell 2000 Gr			7.58	21.30	20.35	-2.68	7.38	N/A	8.13	
International Equity										
Lazard - International Value	3,243,395	6.97	7.32	18.76	17.20	3.46	6.05	6.20	6.23	07/01/2016
Lazard - International Value (net)			7.17	18.43	16.55	2.88	5.46	5.61	5.63	
MSCI EAFE Net			5.78	16.81	15.32	4.78	7.33	6.70	7.75	
Renaissance - International Growth	3,299,712	7.09	5.35	18.47	17.72	3.24	6.91	5.31	6.52	07/01/2016
Renaissance - International Growth (net)			5.21	18.13	17.06	2.66	6.31	4.72	5.93	
MSCI ACWI Ex USA NR USD			4.69	14.90	13.26	1.94	5.97	5.88	7.07	
Fixed Income										
Pacific Income - Fixed Income	11,194,446	24.05	-0.21	4.36	2.91	-0.68	1.30	1.55	1.28	07/01/2016
Pacific Income - Fixed Income (net)			-0.34	4.09	2.38	-1.19	0.78	1.03	0.76	
BB US Intermediate Gov/Cr			-0.15	4.40	2.69	-1.06	1.09	1.43	1.14	
Alternatives										
Center Coast - MLPs	1,551,040	3.33	13.14	18.22	32.38	26.23	10.86	6.51	7.21	07/01/2016
Center Coast - MLPs (net)			12.96	17.84	31.54	25.43	10.16	5.84	6.53	
Alerian MLP TR			13.89	19.56	38.46	29.44	11.46	6.78	7.06	
Bloomberg US Aggregate			-0.78	5.99	1.70	-2.46	0.36	1.06	0.73	
American Core Realty - Private Real Estate	3,316,372	7.12	-2.26	-8.19	-12.24	3.58	3.77	N/A	4.90	07/01/2017
American Core Realty - Private Real Estate (net)			-2.59	-8.81	-13.44	2.16	2.35	N/A	3.46	
NCREIF NFI ODCE Value Weighted			-2.37	-7.09	-11.29	3.36	3.45	N/A	4.59	
NCREIF NFI ODCE (Net)			-2.57	-7.39	-12.00	2.48	2.57	N/A	3.69	
Bloomberg US Aggregate			-0.78	5.99	1.70	-2.46	0.36	N/A	0.89	



### Asset Allocation & Time Weighted Performance

#### as of March 31, 2024

	Allocat	ion	Performance(%)							
	Market Value (\$)	Value %		Fiscal YTD	1 Year	3 Years	5 Years	7 Years	Since Inception	Inception Date
Cash & Equivalents										
Cash	1,047,147	2.25								



**Compliance Checklist** 

as of March 31, 2024

GUIDELINES	In Compliance
Concentration	
Issuer Concentration in Common and Preferred Stock	Yes
Emerging Market Equity Concentration (% of International Equity Accounts)	Yes
Maximum Fixed Income Concentration in Any Single Issuer (excl. US Treasury/Agency, MFs/ETFs)	Yes
Maximum Fixed Income Concentration in Bonds Rated BBB+ to BBB-	Yes
Credit Rating	N/s s
Fixed Income minimum rating of BBB-/Baa3 (Excluding Preferred Stock)	Yes
Allocation	
Total Equity Allocation within specified range	Yes
Large Cap Value Allocation within specified range	Yes
Large Cap Core Allocation within specified range	Yes
Large Cap Growth Allocation within specified range	Yes
Mid Cap Value Allocation within specified range	Yes
Mid Cap Growth Allocation within specified range	Yes
Small Cap Value Allocation within specified range	Yes
Small Cap Growth Allocation within specified range	Yes
International Value Allocation within specified range	Yes
International Growth Allocation within specified range	Yes
Fixed Income Allocation within specified range	Yes
Total Alternatives within specified range	Yes
Master Limited Partnerships within specified range	Yes
Fund of Hedge Funds Allocation within specified range	Yes
Private Real Estate Allocation within specified range	Yes
Cash & Equivalents Allocation within specified range	Yes
Prohibited Investments	
Is the portfolio compliant with the list of prohibited investments?	Yes
Permitted Investments	
Is the portfolio compliant with the list of permitted investments?	Yes

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# Town of Longboat Key Projection of Anticipated Cash Flow Items and Ending Balances 5/10/2024

# Projected Cash with Second Month Funding and Cash Raise

Beginning Date	Beginning Balance	Projected Dividends and Interest Plus	Expected Town Contributions Plus	Cash Raises or Disbursements from RE Investment Plus	Expected Participant Distributions Minus	Est. Misc. Expenses, Fees, Withdrawals Minus	Month-End Ending Balance	Ending Date
5/9/2024	\$819,403	\$109,441	\$716,015	\$200,000	\$370,000	\$10,000	\$1,464,859	5/31/2024
6/1/2024	\$1,464,859	\$94,567			\$370,000	\$10,000	\$1,179,426	6/30/2024
7/1/2024	\$1,179,426	\$22,119			\$370,000	\$10,000	\$821,545	7/31/2024
8/1/2024	\$821,545	\$81,113	\$716,015		\$370,000	\$10,000	\$1,238,673	8/31/2024
9/1/2024	\$1,238,673	\$81,713			\$370,000	\$10,000	\$940,386	9/30/2024
10/1/2024	\$940,386	\$31,196			\$370,000	\$10,000	\$591,582	10/31/2024
11/1/2024	\$591,582	\$103,306	\$716,015		\$370,000	\$10,000	\$1,030,903	11/30/2024
12/1/2024	\$1,030,903	\$88,895			\$370,000	\$10,000	\$739,798	12/31/2024
1/1/2025	\$739,798	\$21,047			\$370,000	\$10,000	\$380,845	1/31/2025
2/1/2025	\$380,845	\$80,642	\$716,015		\$370,000	\$10,000	\$797,502	2/28/2025
3/1/2025	\$797,502	\$81,697			\$370,000	\$10,000	\$499,199	3/31/2025
4/1/2025	\$499,199	\$33,657			\$370,000	\$10,000	\$152,856	4/30/2025
5/1/2025	\$152,856	\$120,617	\$716,015		\$370,000	\$10,000	\$609,488	5/31/2025
Totals		\$950,010	\$3,580,075	\$200,000	\$4,810,000	\$130,000		

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Financial forecasts, rates of return, risk, inflation, and other assumptions may be used as the basis for illustrations in this analysis. They should not be considered a guarantee of future performance or a guarantee of achieving overall financial objectives. All results use simplifying estimates and assumptions. All results use simplifying estimates and assumptions that are partially based on historical market data tailored to your specific investment returns and risk characteristics.



Valuation & Performance

As of May 9, 2024

(S&P 500 = 5,214 Close/ 10-Year Treasury = 4.	Value	% of Total	Current Policy Target	Current Policy Range	Recommended \$ Change	Resulting %	Fiscal YTD Return Since 9/30/2023 Dollar Weighted- Net
Vanguard - Large Cap Value ETF	\$3,950,857	8.61%				8.61%	18.1%
JP Morgan - Large Cap Value	\$3,657,905	7.97%				7.97%	15.2%
Total Large Cap Value	\$7,608,762	16.59%	15.00%	20.00 - 10.00%		16.59%	
Vanguard - Large Cap Growth ETF	\$6,574,534	14.33%	15.00%	20.00 - 10.00%		14.33%	26.6%
Connors - Covered Call Strategy	\$2,744,727	5.98%	5.00%	7.50 - 0.00%	(\$100,000)	5.77%	20.3%
Kennedy - Mid Cap Value	\$1,457,945	3.18%	2.50%	5.00 - 0.00%	(\$50,000)	3.07%	24.2%
Congress - Mid Cap Growth	\$1,599,119	3.49%	2.50%	5.00 - 0.00%		3.49%	15.3%
Kayne Anderson - Small Cap Value	\$1,276,843	2.78%	2.50%	5.00 - 0.00%		2.78%	16.3%
RBC - Small Cap Growth	\$1,346,923	2.94%	2.50%	5.00 - 0.00%		2.94%	14.3%
Lazard - International Value	\$3,176,596	6.93%	7.50%	10.00 - 5.00%		6.93%	16.5%
Renaissance - International Growth	\$3,242,355	7.07%	7.50%	10.00 - 5.00%		7.07%	16.7%
Total Equity	\$29,027,806	63.28%	60.00%	70.00 - 50.00%		62.96%	
Pacific Income - Fixed Income	\$11,134,677	24.27%	25.00%	35.00 - 15.00%		24.27%	3.5%
Total Traditional Assets	\$40,162,484	87.56%	85.00%			87.23%	
American Core Realty - Private Real Estate*	\$3,316,372	7.23%	10.00%	12.50 - 0.00%		7.23%	-8.8%
Center Coast - MLPs	\$1,571,688	3.43%	3.50%	6.00 - 0.00%	(\$50,000)	3.32%	19.4%
Total Alternative Investments	\$4,888,060	10.66%	13.50%	20.00 - 0.00%		10.55%	
Deposit & Disbursement	\$819,403	1.79%	1.50%	4.00 - 0.00%	\$200,000	2.22%	3.0%
Total Fund	\$45,869,947	100.00%	100.00%		\$0	100.00%	13.0%

\*Market value as of 3/31/2024

#### Dollar–Weighted Returns

The portfolio returns are calculated on a dollar-weighted basis, accounting for deposits and cash flows upon receipt. The dollar-weighted or "internal rate of return - IRR" is the actual rate earned by the Fund. The dollar-weighted return is the appropriate measurement to evaluate the fund's performance in relation to the statement of investment policy and guidelines.

The prices, quotes, or statistics contained herein have been obtained from sources believed to be reliable, however, its accuracy cannot be guaranteed. This report is not intended to be used as a substitute for monthly transaction statements you receive on a regular basis from Morgan Stanley Smith Barney LLC or your recordkeeper. Please compare the data on this document carefully with your monthly statements to verify its accuracy. Past performance is not a guarantee of future reults.



**Billing Summary** 

as March 31, 2024

Vanguard - Large Cap Va									745-054093
Date Billed	Market Value	<u>From</u>	<u>To</u>	<u>\$ GC Fee</u>	<u>% Annl. GC Fee</u>	<u>\$ Mgr. Fee</u>	<u>% Annl. Mgr. Fee</u>	<u>\$ Total Fee</u>	<u>% Annl. Total Fee</u>
1/10/2024	\$4,154,904.00	1/1/2024	3/31/2024	\$2,697.09	0.26%	\$0.00	0.00%	\$2,697.09	0.26%
*Performance is net of mar	0	0.04%.		\$2,697.09		\$0.00		\$2,697.09	
JP Morgan - Large Cap V									745-061268
Date Billed	Market Value	<u>From</u>	<u>To</u>	<u> \$ GC Fee</u>	<u>% Annl. GC Fee</u>	<u>\$ Mgr. Fee</u>	<u>% Annl. Mgr. Fee</u>	<u>\$ Total Fee</u>	<u>% Annl. Total Fee</u>
3/7/2024	\$3,547,781.47	3/1/2024	3/31/2024	\$0.00	0.00%	\$841.39	0.28%	\$841.39	0.28%
2/7/2024	\$3,459,212.35	2/1/2024	2/29/2024	\$0.00	0.00%	\$767.45	0.28%	\$767.45	0.28%
1/10/2024	\$3,466,226.03	1/1/2024	3/31/2024	\$2,250.05	0.26%	\$0.00	0.00%	\$2,250.05	0.26%
1/8/2024	\$3,466,226.03	1/1/2024	1/31/2024	\$0.00	0.00%	\$822.04	0.28%	\$822.04	0.28%
				\$2,250.05		\$2,430.88		\$4,680.93	
Vanguard - Large Cap Gr	owth ETF*								745-054092
Date Billed	Market Value	<u>From</u>	<u>To</u>	<u>\$ GC Fee</u>	<u>% Annl. GC Fee</u>	<u>\$ Mgr. Fee</u>	<u>% Annl. Mgr. Fee</u>	<u>\$ Total Fee</u>	<u>% Annl. Total Fee</u>
1/10/2024	\$5,941,538.56	1/1/2024	3/31/2024	\$3,856.86	0.26%	\$0.00	0.00%	\$3,856.86	0.26%
*Performance is net of mar	nager fees. VUG fee is	s 0.04%.		\$3,856.86		\$0.00		\$3,856.86	
<b>Connors - Covered Call S</b>									745-054091
Date Billed	Market Value	<u>From</u>	<u>To</u>	<u>\$ GC Fee</u>	<u>% Annl. GC Fee</u>	<u>\$ Mgr. Fee</u>	<u>% Annl. Mgr. Fee</u>	<u>\$ Total Fee</u>	<u>% Annl. Total Fee</u>
2/28/2024	\$2,991,515.66	1/1/2024	3/31/2024	\$0.00	0.00%	\$2,243.64	0.30%	\$2,243.64	0.30%
1/10/2024	\$2,991,515.66	1/1/2024	3/31/2024	\$1,941.89	0.26%	\$0.00	0.00%	\$1,941.89	0.26%
				\$1,941.89		\$2,243.64		\$4,185.53	
Kennedy - Mid Cap Value	)								745-054090
Date Billed	Market Value	<u>From</u>	<u>To</u>	<u>\$ GC Fee</u>	<u>% Annl. GC Fee</u>	<u>\$ Mgr. Fee</u>	<u>% Annl. Mgr. Fee</u>	<u>\$ Total Fee</u>	<u>% Annl. Total Fee</u>
3/7/2024	\$1,437,414.46	3/1/2024	3/31/2024	\$0.00	0.00%	\$426.12	0.35%	\$426.12	0.35%
2/7/2024	\$1,586,422.94	2/1/2024	2/29/2024	\$0.00	0.00%	\$439.95	0.35%	\$439.95	0.35%
1/10/2024	\$1,621,134.66	1/1/2024	3/31/2024	\$1,052.33	0.26%	\$0.00	0.00%	\$1,052.33	0.26%
1/8/2024	\$1,621,134.66	1/1/2024	1/31/2024	\$0.00	0.00%	\$480.58	0.35%	\$480.58	0.35%
				\$1,052.33		\$1,346.65		\$2,398.98	
<b>Congress - Mid Cap Grov</b>	vth								745-054089
Date Billed	Market Value	<u>From</u>	<u>To</u>	<u>\$ GC Fee</u>	<u>% Annl. GC Fee</u>	<u>\$ Mgr. Fee</u>	<u>% Annl. Mgr. Fee</u>	<u>\$ Total Fee</u>	<u>% Annl. Total Fee</u>
3/7/2024	\$1,621,007.02	3/1/2024	3/31/2024	\$0.00	0.00%	\$411.90	0.30%	\$411.90	0.30%
2/7/2024	\$1,534,779.17	2/1/2024	2/29/2024	\$0.00	0.00%	\$364.82	0.30%	\$364.82	0.30%
1/10/2024	\$1,536,757.59	1/1/2024	3/31/2024	\$997.56	0.26%	\$0.00	0.00%	\$997.56	0.26%
1/8/2024	\$1,536,757.59	1/1/2024	1/31/2024	\$0.00	0.00%	\$390.49	0.30%	\$390.49	0.30%
				\$997.56		\$1,167.21		\$2,164.77	



**Billing Summary** 

as March 31, 2024

Kayne Anderson - Small									745-054088
Date Billed	Market Value	<u>From</u>	<u>To</u>	<u>\$ GC Fee</u>	<u>% Annl. GC Fee</u>	<u>\$ Mgr. Fee</u>	<u>% Annl. Mgr. Fee</u>	\$ Total Fee	<u>% Annl. Total Fee</u>
3/7/2024	\$1,304,610.76	3/1/2024	3/31/2024	\$0.00	0.00%	\$386.75	0.35%	\$386.75	0.35%
2/7/2024	\$1,489,233.68	2/1/2024	2/29/2024	\$0.00	0.00%	\$413.00	0.35%	\$413.00	0.35%
1/10/2024	\$1,526,617.02	1/1/2024	3/31/2024	\$990.98	0.26%	\$0.00	0.00%	\$990.98	0.26%
1/8/2024	\$1,526,617.02	1/1/2024	1/31/2024	\$0.00	0.00%	\$452.56	0.35%	\$452.56	0.35%
				\$990.98		\$1,252.31		\$2,243.29	
<b>RBC - Small Cap Growth</b>									745-054087
Date Billed	Market Value	<u>From</u>	<u>To</u>	<u>\$ GC Fee</u>	<u>% Annl. GC Fee</u>	<u> \$ Mgr. Fee</u>	<u>% Annl. Mgr. Fee</u>	\$ Total Fee	<u>% Annl. Total Fee</u>
3/7/2024	\$1,327,393.53	3/1/2024	3/31/2024	\$0.00	0.00%	\$393.50	0.35%	\$393.50	0.35%
2/7/2024	\$1,248,128.20	2/1/2024	2/29/2024	\$0.00	0.00%	\$346.13	0.35%	\$346.13	0.35%
1/10/2024	\$1,302,477.99	1/1/2024	3/31/2024	\$845.48	0.26%	\$0.00	0.00%	\$845.48	0.26%
1/8/2024	\$1,302,477.99	1/1/2024	1/31/2024	\$0.00	0.00%	\$386.12	0.35%	\$386.12	0.35%
				\$845.48		\$1,125.75		\$1,971.23	
Lazard - International Va									745-054086
Date Billed	Market Value	<u>From</u>	<u>To</u>	<u>\$ GC Fee</u>	<u>% Annl. GC Fee</u>	<u> \$ Mgr. Fee</u>	<u>% Annl. Mgr. Fee</u>	<u>\$ Total Fee</u>	<u>% Annl. Total Fee</u>
3/7/2024	\$3,151,908.71	3/1/2024	3/31/2024	\$0.00	0.00%	\$800.89	0.30%	\$800.89	0.30%
2/7/2024	\$3,044,307.63	2/1/2024	2/29/2024	\$0.00	0.00%	\$723.65	0.30%	\$723.65	0.30%
1/10/2024	\$3,028,068.11	1/1/2024	3/31/2024	\$1,965.62	0.26%	\$0.00	0.00%	\$1,965.62	0.26%
1/8/2024	\$3,028,068.11	1/1/2024	1/31/2024	\$0.00	0.00%	\$769.43	0.30%	\$769.43	0.30%
				\$1,965.62		\$2,293.97		\$4,259.59	
<b>Renaissance - Internation</b>	nal Growth								745-054085
Date Billed	Market Value	<u>From</u>	<u>To</u>	<u> \$ GC Fee</u>	<u>% Annl. GC Fee</u>	<u>\$ Mgr. Fee</u>	<u>% Annl. Mgr. Fee</u>	\$ Total Fee	<u>% Annl. Total Fee</u>
3/7/2024	\$3,186,375.30	3/1/2024	3/31/2024	\$0.00	0.00%	\$809.65	0.30%	\$809.65	0.30%
2/7/2024	\$3,082,635.08	2/1/2024	2/29/2024	\$0.00	0.00%	\$732.76	0.30%	\$732.76	0.30%
1/10/2024	\$3,143,236.78	1/1/2024	3/31/2024	\$2,040.38	0.26%	\$0.00	0.00%	\$2,040.38	0.26%
1/8/2024	\$3,143,236.78	1/1/2024	1/31/2024	\$0.00	0.00%	\$798.69	0.30%	\$798.69	0.30%
				\$2,040.38		\$2,341.10		\$4,381.48	
Pacific Income - Fixed In									745-054084
Date Billed	Market Value	<u>From</u>	<u>To</u>	<u> \$ GC Fee</u>	<u>% Annl. GC Fee</u>	<u> \$ Mgr. Fee</u>	<u>% Annl. Mgr. Fee</u>	\$ Total Fee	<u>% Annl. Total Fee</u>
	\$11,156,075.88	3/1/2024	3/31/2024	\$0.00	0.00%	\$2,362.28	0.25%	\$2,362.28	0.25%
	. , ,	2/1/2024	2/29/2024	\$0.00	0.00%	\$2,034.79	0.25%	\$2,034.79	0.25%
	\$10,285,922.52	1/1/2024	3/31/2024	\$6,676.94	0.26%	\$0.00	0.00%	\$6,676.94	0.26%
1/8/2024	\$10,285,922.52	1/1/2024	1/31/2024	\$0.00	0.00%	\$2,178.03	0.25%	\$2,178.03	0.25%
				\$6,676.94		\$6,575.10		\$13,252.04	



**Billing Summary** 

as March 31, 2024

Total - Traditional Manag	jers								
Date Billed	Market Value	<u>From</u>	<u>To</u>	<u>\$ GC Fee</u>	<u>% Annl. GC Fee</u>	<u>\$ Mgr. Fee</u>	<u>% Annl. Mgr. Fee</u>	<u>\$ Total Fee</u>	<u>% Annl. Total Fee</u>
3/7/2024	\$26,732,567.13	3/1/2024	3/31/2024	\$0.00	0.00%	\$6,432.48	0.28%	\$6,432.48	0.28%
2/28/2024	\$2,991,515.66	1/1/2024	3/31/2024	\$0.00	0.00%	\$2,243.64	0.30%	\$2,243.64	0.30%
2/7/2024	\$25,716,902.26	2/1/2024	2/29/2024	\$0.00	0.00%	\$5,822.55	0.28%	\$5,822.55	0.28%
1/10/2024	\$38,998,398.92	1/1/2024	3/31/2024	\$25,315.18	0.26%	\$0.00	0.00%	\$25,315.18	0.26%
1/8/2024	\$25,910,440.70	1/1/2024	1/31/2024	\$0.00	0.00%	\$6,277.94	0.29%	\$6,277.94	0.29%
				\$25,315.18		\$20,776.61		\$46,091.79	
Center Coast - MLPs									745-054082
Date Billed	Market Value	From	<u>To</u>	<u>\$ GC Fee</u>	<u>% Annl. GC Fee</u>	<u>\$ Mgr. Fee</u>	<u>% Annl. Mgr. Fee</u>	<u>\$ Total Fee</u>	<u>% Annl. Total Fee</u>
3/7/2024	\$1,452,894.80	3/1/2024	3/31/2024	\$0.00	0.00%	\$467.63	0.38%	\$467.63	0.38%
2/7/2024	\$1,393,237.73	2/1/2024	2/29/2024	\$0.00	0.00%	\$419.49	0.38%	\$419.49	0.38%
1/10/2024	\$1,393,398.72	1/1/2024	3/31/2024	\$904.50	0.26%	\$0.00	0.00%	\$904.50	0.26%
1/8/2024	\$1,393,398.72	1/1/2024	1/31/2024	\$0.00	0.00%	\$448.48	0.38%	\$448.48	0.38%
				\$904.50		\$1,335.60		\$2,240.10	
American Core Realty - P				·		÷			745-054083
Date Billed	Market Value	<u>From</u>	<u>To</u>	<u> \$ GC Fee</u>	<u>% Annl. GC Fee</u>	<u>\$ Mgr. Fee</u>	<u>% Annl. Mgr. Fee</u>	\$ Total Fee	<u>% Annl. Total Fee</u>
3/31/2024	\$3,485,852.68	1/1/2024	3/31/2024	\$0.00	0.00%	\$9,372.91	1.08%	\$9,372.91	1.08%
1/10/2024	\$3,812,289.28	1/1/2024	3/31/2024	\$2,474.69	0.26%	\$0.00	0.00%	\$2,474.69	0.26%
				\$2,474.69		\$9,372.91		\$11,847.60	
Total - All Managers									
Date Billed	Market Value	<u>From</u>	<u>To</u>	<u>\$ GC Fee</u>	<u>% Annl. GC Fee</u>	<u>\$ Mgr. Fee</u>	<u>% Annl. Mgr. Fee</u>	<u>\$ Total Fee</u>	<u>% Annl. Total Fee</u>
3/31/2024	\$3,485,852.68	1/1/2024	3/31/2024	\$0.00	0.00%	\$9,372.91	1.08%	\$9,372.91	1.08%
3/7/2024	\$28,185,461.93	3/1/2024	3/31/2024	\$0.00	0.00%	\$6,900.11	0.29%	\$6,900.11	0.29%
2/28/2024	\$2,991,515.66	1/1/2024	3/31/2024	\$0.00	0.00%	\$2,243.64	0.30%	\$2,243.64	0.30%
2/7/2024	\$27,110,139.99	2/1/2024	2/29/2024	\$0.00	0.00%	\$6,242.04	0.29%	\$6,242.04	0.29%
1/10/2024	\$44,204,086.92	1/1/2024	3/31/2024	\$28,694.37	0.26%	\$0.00	0.00%	\$28,694.37	0.26%
1/8/2024	\$27,303,839.42	1/1/2024	1/31/2024	\$0.00	0.00%	\$6,726.42	0.29%	\$6,726.42	0.29%
				\$28,694.37		\$31,485.12		\$60,179.49	



# **Performance Appendix**

Performance Data below is net of fees. Please see the Morgan Stanley Smith Barney LLC Form ADV Part 2 Brochure for advisory accounts and/or any applicable brokerage account trade confirmation statements for a full disclosure of the applicable charges, fees and expenses. Your Financial Advisor will provide those documents to you upon request.

Account Name	QTD	YTD	1 Year	3 Years	5 Years	10 Years	Since Inception	Inception Date
American Core Realty - Private Real Estate	-2.59	-2.59	-13.44	2.16	2.35		3.42	06/28/2017
Cash	1.39	1.39	6.59	3.07	2.35		12.77	07/01/2016
Center Coast - MLPs	12.96	12.96	31.54	25.43	10.16		6.55	06/22/2016
Congress - Mid Cap Growth	9.21	9.21	18.27	3.95	12.95		12.91	06/22/2016
Connors - Covered Calls	9.32	9.32	23.01	10.76	12.55		12.59	06/30/2016
JP Morgan - LCV	7.31	7.31	14.98	8.02			9.27	12/11/2019
Kayne Anderson - Small Cap Value	4.40	4.40	22.35	0.12	10.29		10.48	06/22/2016
Kennedy - Mid Cap Value	10.34	10.34	32.06	11.05	14.02		12.45	06/22/2016
Lazard - International Value	7.17	7.17	16.55	2.88	5.46		5.19	06/22/2016
Pacific Income - Fixed Income	-0.34	-0.34	2.38	-1.19	0.78		0.80	06/22/2016
RBC - Small Cap Growth	4.58	4.58	16.19	5.18	11.85		11.58	06/22/2016
Renaissance - International Growth	5.21	5.21	17.06	2.66	6.31		5.32	06/22/2016
Vanguard - Large Cap Growth	10.80	10.80	38.24	10.51	17.67		16.77	06/22/2016
Vanguard - Large Cap Value	9.53	9.53	20.92	9.84	11.21		11.23	06/22/2016

All performance above are Time Weighted(TWR) performance

#### **Information Disclosures**

Performance results are annualized for time periods greater than one year and include all cash and cash equivalents, realized and unrealized capital gains and losses, and dividends, interest and income. The investment results depicted herein represent historical performance. As a result of recent market activity, current performance may vary from the figures shown. Past performance is not a guarantee of future results.

Please see the Morgan Stanley Smith Barney LLC Form ADV Part 2 Brochure for advisory accounts and/or any applicable brokerage account trade confirmation statements for a full disclosure of the applicable charges, fees and expenses. Your Financial Advisor will provide those documents to you upon request.

Benchmark indices and blends included in this material are for informational purposes only, are provided solely as a comparison tool and may not reflect the underlying composition and/or investment objective(s) associated with the account(s). Indices are unmanaged and not available for direct investment. Index returns do not take into account fees or other charges. Such fees and charges would reduce performance.

The performance data shown reflects past performance, which does not guarantee future results. Investment return and principal will fluctuate so that an investor's shares when redeemed may be worth more or less than original cost. Please note, current performance may be higher or lower than the performance data shown. For up to date month-end performance information, please contact your Financial Advisor or visit the funds' company website.

Investors should carefully consider the fund's investment objectives, risks, charges and expenses before investing. The prospectus and, if available the summary prospectus, contains this and other information that should be read carefully before investing. Investors should review the information in the prospectus carefully. To obtain a prospectus, please contact your Financial Advisor or visit the funds' company website.

The information and data contained therein are from sources considered reliable, but their accuracy and completeness is not guaranteed; that the report has been prepared for illustrative purposes only and is not intended to be used as a substitute for account statements provided on a regular basis from Morgan Stanley Smith Barney LLC; that data in this report should be compared carefully with account statements to verify its accuracy; and that the Firm strongly encourages clients to consult with their own accountants or other advisors with respect to any tax questions. This report is being provided as a courtesy. By providing this report, we do not represent or agree that we will monitor the investments in your account(s) or deliver future reports.

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#### Composites are the aggregate of multiple portfolios within an asset pool.

Investing involves market risk, including possible loss of principal. Growth investing does not guarantee a profit or eliminate risk. The stocks of these companies can have relatively high valuations. Because of these high valuations, an investment in a growth stock can be more risky than an investment in a company with more modest growth expectations. Value investing involves the risk that the market may not recognize that securities are undervalued, and they may not appreciate as anticipated. Small and mid-capitalization companies may lack the financial resources, product diversification and competitive strengths of larger companies. The securities of small capitalization companies may not trade as readily as, and be subject to higher volatility than those of larger, more established companies. Bond funds and bond holdings have the same interest rate, inflation and credit risks that are associated with the underlying bonds owned by the funds. The return of principal in bond funds, and in funds with significant bond holdings, is not guaranteed. International securities' prices may carry additional risks, including foreign economic, political, monetary and/or legal factors, changing currency exchange rates, foreign taxes and differences in financial and accounting standards. International investing may not be for everyone. These risks may be magnified in emerging markets. Alternative investments, including private equity funds, real estate funds, hedge funds, managed futures funds, and funds of hedge funds, private equity, and managed futures funds, are speculative and entail significant risks that can include losses due to leveraging or\other speculative investment practices, lack of liquidity, volatility of returns, restrictions on transferring interests in a fund, potential lack of diversification, absence and/or delay of information regarding valuations and pricing, complex tax structures and delays in tax reporting, less regulation and higher fees than mutual funds and risks associated with the operations, personnel and processes of the advisor. Master Limited Partnerships (MLPs) are limited partnerships or limited liability companies that are taxed as partnerships and whose interests (limited partnership units or limited liability company units) are traded on securities exchanges like shares of common stock. Currently, most MLPs operate in the energy, natural resources or real estate sectors. Investments in MLP interests are subject to the risks generally applicable to companies in the energy and natural resources sectors, including commodity pricing risk, supply and demand risk, depletion risk and exploration risk; and MLP interests in the real estate sector are subject to special risks, including interest rate and property value fluctuations, as well as risks related to general and economic conditions. Because of their narrow focus, MLPs maintain exposure to price volatility of commodities and/or underlying assets and tend to be more volatile than investments that diversify across many sectors and companies. MLPs are also subject to additional risks including investors having limited control and rights to vote on matters affecting the MLP, limited access to capital, cash flow risk, lack of liquidity, dilution risk, conflict of interests, and limited call rights related to acquisitions.

**Mortgage backed securities** also involve prepayment risk, in that faster or slower prepayments than expected on underlying mortgage loans can dramatically alter the yield-to-maturity of a mortgage-backed security and prepayment risk includes the possibility that a fund may invest the proceeds at generally lower interest rates.

Tax managed funds may not meet their objective of being tax-efficient.

**Real estate investments** are subject to special risks, including interest rate and property value fluctuations, as well as risks related to general and economic conditions.

**High yield fixed income securities**, also known as "junk bonds", are considered speculative, involve greater risk of default and tend to be more volatile than investment grade fixed income securities.

Credit quality is a measure of a bond issuer's creditworthiness, or ability to repay interest and principal to bondholders in a timely manner. The credit ratings shown are based on security rating as provided by Standard & Poor's, Moody's and/or Fitch, as applicable. Credit ratings are issued by the rating agencies for the underlying securities in the fund and not the fund itself, and the credit quality of the securities in the fund does not represent the stability or safety of the fund. Credit ratings shown range from AAA, being the

highest, to D, being the lowest based on S&P and Fitch's classification (the equivalent of Aaa and C, respectively, by Moody(s). Ratings of BBB or higher by S&P and Fitch (Baa or higher by Moody's) are considered to be investment grade-quality securities. If two or more of the agencies have assigned different ratings to a security, the highest rating is applied. Securities that are not rated by all three agencies are listed as "NR".

#### **Money Market Funds**

You could lose money in Money Market Funds. Although MMFs classified as government funds (i.e., MMFs that invest 99.5% of total assets in cash and/or securities backed by the U.S government) and retail funds (i.e., MMFs open to natural person investors only) seek to preserve value at \$1.00 per share, they cannot guarantee they will do so. The price of other MMFs will fluctuate and when you sell shares they may be worth more or less than originally paid. MMFs may impose a fee upon sale or temporarily suspend sales if liquidity falls below required minimums. During suspensions, shares would not be available for purchases, withdrawals, check writing or ATM debits. A MMF investment is not insured or guaranteed by the Federal Deposit Insurance Corporation or other government agency.

**"Alpha tilt strategies** comprise a core holding of stocks that mimic a benchmark type index such as the S&P 500 to which additional securities are added to help tilt the fund toward potentially outperforming the market in an effort to enhance overall investment returns. Tilt strategies are subject to significant timing risk and could potentially expose investors to extended periods of underperformance."

**Custom Account Index**: The Custom Account Index is an investment benchmark based on your historical target allocations and/or manager selection that you may use to evaluate the performance of your account. The Custom Account index does take into consideration certain changes that may have occurred in your portfolio since the inception of your account, i.e., asset class and/or manager changes. However, in some circumstances, it may not be an appropriate benchmark for use with your specific account composition. For detailed report of the historical composition of this blend please contact your Financial Advisor.

#### Peer Groups

Peer Groups are a collection of similar investment strategies that essentially group investment products that share the same investment approach. Peer Groups are used for comparison purposes to compare and illustrate a clients investment portfolio versus its peer across various quantitative metrics like performance and risk. Peer Group comparison is conceptually another form of benchmark comparison whereby the actual investment can be ranked versus its peer across various quantitative metrics.

All Peer Group data are provided by Investment Metrics, LLC.

The URL below provides all the definitions and methodology about the various Peer Groups https://www.invmetrics.com/style-peer-groups

#### Peer Group Ranking Methodology

A percentile rank denotes the value of a product in which a certain percent of observations fall within a peer group. The range of percentile rankings is between 1 and 100, where 1 represents a high statistical value and 100 represents a low statistical value.

The 30th percentile, for example, is the value in which 30% of the highest observations may be found, the 65th percentile is the value in which 65% of the highest observations may be found, and so on.

Percentile rankings are calculated based on a normalized distribution ranging from 1 to 100 for all products in each peer group, where a ranking of 1 denotes a high statistical value and a ranking of 100 denotes a low statistical value. It is important to note that the same ranking methodology applies to all statistics, implying

that a ranking of 1 will always mean highest value across all statistics.

For example, consider a risk/return assessment using standard deviation as a measure of risk. A percentile ranking equal to 1 for return denotes highest return, whereas a percentile ranking of 1 for standard deviation denotes highest risk among peers.

In addition, values may be used to demonstrate quartile rankings. For example, the third quartile is also known as the 75th percentile, and the median is the 50th percentile.

Your interests in Alternative Investments, which may have been purchased through us, are generally not held here, and are generally not covered by SIPC. The information provided to you: 1) is included as a service to you, valuations for certain products may not be available; 2) is derived from you or another external source for which we are not responsible, and may have been modified to take into consideration capital calls or distributions to the extent applicable; 3) may not reflect actual shares, share prices or values; 4) may include invested or distributed amounts in addition to a fair value estimate; and 5) should not be relied upon for tax reporting purposes. Notwithstanding the foregoing,

1) to the extent this report displays Alternative Investment positions within a Morgan Stanley Individual Retirement Account ("IRA"), such positions are held by Morgan Stanley Smith Barney LLC as the custodian of your Morgan Stanley IRA; and 2) if your Alternative Investment position(s) is held by us and is registered pursuant to the Securities Act of 1933, as amended, your Alternative Investment position(s) is covered by SIPC.

Alternatives may be either traditional alternative investment vehicles or non-traditional alternative strategy vehicles. Traditional alternative investment vehicles may include, but are not limited to, Hedge Funds, Fund of Funds (both registered and unregistered), Exchange Funds, Private Equity Funds, Private Credit Funds, Real Estate Funds, and Managed Futures Funds. Non-traditional alternative strategy vehicles may include, but are not limited to, Open or Closed End Mutual Funds, Exchange-Traded and Closed-End Funds, Unit Investment Trusts, exchange listed Real Estate Investment Trusts (REITs), and Master Limited Partnerships (MLPs). These non-traditional alternative strategy vehicles also seek alternative-like exposure but have significant differences from traditional alternative investment vehicles. Non-traditional alternative strategy vehicles may behave like, have characteristics of, or employ various investment strategies and techniques for both hedging and more speculative purposes such as short-selling, leverage, derivatives, and options, which can increase volatility and the risk of investment loss. Characteristics such as correlation to traditional markets, investment strategy, and market sector exposure can play a role in the classification of a traditional security being classified as alternative.

Traditional alternative investment vehicles are illiquid and usually are not valued daily. The estimated valuation provided will be as of the most recent date available and will be included in summaries of your assets. Such valuation may not be the most recent provided by the fund in which you are invested. No representation is made that the valuation is a market value or that the interest could be liquidated at this value. We are not required to take any action with respect to your investment unless valid instructions are received from you in a timely manner. Some positions reflected herein may not represent interests in the fund, but rather redemption proceeds withheld by the issuer pending final valuations which are not subject to the investment performance of the fund and may or may not accrue interest for the length of the withholding. Morgan Stanley does not engage in an independent valuation of your alternative investment assets. Morgan Stanley provides periodic information to you including the market value of an alternative investment vehicle based on information received from the management entity of the alternative investment vehicle or another service provider.

Traditional alternative investment vehicles often are speculative and include a high degree of risk. . Investors should carefully review and consider potential risks before investing. Certain of these risks may include but are not limited to:• Loss of all or a substantial portion of the investment due to leveraging, shortselling, or other speculative practices;• Lack of liquidity in that there may be no secondary market for a fund;• Volatility of returns;• Restrictions on transferring interests in a fund;• Potential lack of diversification and resulting higher risk due to concentration of trading authority when a single advisor is utilized;• Absence of information regarding valuations and pricing;• Complex tax structures and delays in tax reporting;• Less regulation and higher fees than mutual funds; and• Risks associated with the operations, personnel, and processes of the manager. As a diversified global financial services firm, Morgan Stanley Wealth Management engages in a broad spectrum of activities including financial advisory services, investment management activities, sponsoring and managing private investment funds, engaging in brokerdealer transactions and principal securities, commodities and foreign exchange transactions, research publication, and other activities. In the ordinary course of its business, Morgan Stanley Wealth Management therefore engages in activities where Morgan Stanley Wealth Management's interests may conflict with the interests of its clients, including the private investment funds it manages. Morgan Stanley Wealth Management can give no assurance that conflicts of interest will be resolved in favor of its clients or any such fund.

Alternative investments involve complex tax structures, tax inefficient investing, and delays in distributing important tax information. Individual funds have specific risks related to their investment programs that will vary from fund to fund. Clients should consult their own tax and legal advisors as Morgan Stanley does not provide tax or legal advice. Interests in alternative investment products are offered pursuant to the terms of the applicable offering memorandum, are distributed by Morgan Stanley Smith Barney LLC and certain of its affiliates, and (1) are not FDIC-insured, (2) are not deposits or other obligations of Morgan Stanley or any of its affiliates, (3) are not guaranteed by Morgan Stanley and its affiliates, and (4) involve investment risks, including possible loss of principal. Morgan Stanley Smith Barney LLC is a registered broker-dealer, not a bank

SIPC insurance does not apply to precious metals, other commodities, or traditional alternative investments.

**Indices** are unmanaged and investors cannot directly invest in them. Composite index results are shown for illustrative purposes and do not represent the performance of a specific investment. Diversification does not assure a profit or protect against loss in a declining market. Any performance or related information presented has not been adjusted to reflect the impact of any the additional fees paid to a placement agent by an investor (for Morgan Stanley placement clients, a one-time upfront Placement Fee of up to 3%, and for Morgan Stanley investment advisory clients, an annual advisory fee of up to 2.5%), which would result in a substantial reduction in the returns if such fees were incorporated.

For most investment advisory clients, the program account will be charged an asset-based wrap fee every quarter ("the Fee"). In general, the Fee covers investment advisory services and reporting. In addition to the Fee, clients will pay the fees and expenses of any funds in which their account is invested. Fund fees and expenses are charged directly to the pool of assets the fund invests in and impact the valuations. Clients must understand that these fees and expenses are an additional cost and will not be included in the Fee amount in the account statements

As fees are deducted quarterly, the compounding effect will be to increase the impact of the fees by an amount directly related to the gross account performance. For example, for an account with an initial value of \$100,000 and a 2.5% annual fee, if the gross performance is 5% per year over a three year period, the compounding effect of the fees will result in a net annual compound rate of return of approximately 2.40% per year over a three year period, and the total value of the client's portfolio at the end of the three year period would be approximately \$115,762.50 without the fees and \$107,372.63 with the fees. Please see the applicable Morgan Stanley Smith Barney LLC Form ADV Part 2A for more information including a description of the fee schedule. It is available at www.morganstanley.com/ADV or from your Financial Advisor/Private Wealth Advisor.

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